

The Complete People Performance Solution



What if you could...

- Build outstanding sales and service teams that consistently deliver results?
- Improve communication and relationships between employees and their managers?
- Select people best suited to succeed in any position in your organization?
- Build a culture of accountability and responsibility throughout your organization?
- Develop appropriate career paths for employees?
- Reduce employee turnover and absenteeism?
- Optimize employee engagement by understanding what's really going on with your people?
- Create succession plans and develop future leaders?



You can!

Using an advanced assessment information process and customized training programs, we help companies increase their sales, improve customer service and increase their workplace performance and people productivity through our expertise in:

- Sales Staff On-Boarding including Organizational Readiness
- Employee Assessments for Recruiting, Skill Testing, Coaching and Succession Planning for any impactful position
- Employee Engagement Surveys
- Sales and customer service training programs and workshops
- Follow-on Sales Coaching and outsourced Sales Management
- Online feedback systems for management and sales development
- Corporate Development & Team Workshops

Our team of professionals bring a broad base of skills, industry experience and knowledge to ensure we can provide superior results.

"It has been a pleasure to work with Lorie and her team at LePhair Associates on our sales talent development project.

With a collaborative and accommodating nature, Lorie effectively manages challenges and always ensures that the clients' needs are fully met. I would highly recommend Lorie as she is a dedicated, skilled business professional that gets results."

*Lisa White, Director, National Relationship
Northbridge Insurance Co.*

To learn more about the results that you can expect or to arrange a free trial and consultation, contact us at: info@lephairassociates.com or call 905-509-2717.

lephairassociates.com

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